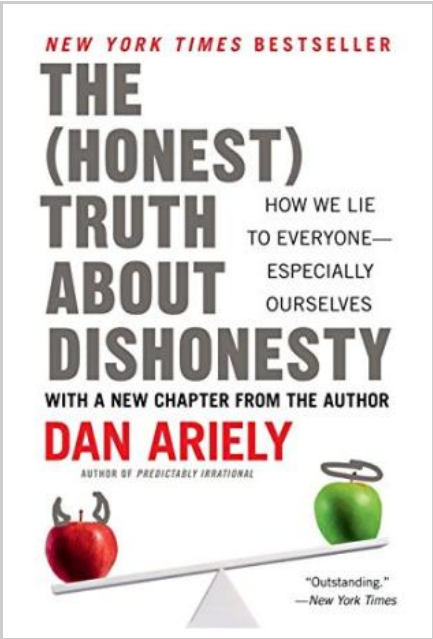


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The Honest Truth about Dishonesty: How We Lie to Everyone--Especially Ourselves (Paperback)

By Dan Ariely

HARPER PERENNIAL, United States, 2013. Paperback. Book Condition: New. Reprint. 201 x 135 mm. Language: English . Brand New Book. The New York Times bestselling author of Predictably Irrational and The Upside of Irrationality returns with a thought-provoking work that challenges our preconceptions about dishonesty and urges us to take an honest look at ourselves.Does the chance of getting caught affect how likely we are to cheat?How do companies pave the way for dishonesty?Does collaboration make us more or less honest? Does religion improve our honesty?Most of us think of ourselves as honest, but, in fact, we all cheat. From Washington to Wall Street, the classroom to the workplace, unethical behavior is everywhere. None of us is immune, whether it s a white lie to head off trouble or padding our expense reports. In The (Honest) Truth About Dishonesty, award-winning, bestselling author Dan Ariely shows why some things are easier to lie about than others; how getting caught matters less than we think in whether we cheat; and how business practices pave the way for unethical behavior, both intentionally and unintentionally. Ariely explores how unethical behavior works in the personal, professional, and political worlds, and how it affects all of us,...

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